



**For immediate release, October 28, 2013**

**Perceptics and Concentric Security, LLC Announce New Channel Partner Relationship**

*Concentric Security adds Perceptics' Vehicle Identification and Inspection systems as part of their extensive Perimeter Security Solutions Product Offering.*

**Knoxville, TN:** Leading Perimeter Security Solutions provider, [Concentric Security](#) along with [Perceptics](#), the leading manufacturer of [License Plate Reader](#) and [Under Vehicle Inspection](#) Systems, announced today their channel partner agreement and the addition of Perceptics as part of Concentric Security's security solutions portfolio.

With office locations in Sykesville Maryland and Montgomery, Alabama, [Concentric Security](#) delivers to their customers a full range of perimeter security services including planning, consulting, engineering technology selection, full site integration, construction, and maintenance. By adding Perceptics' [License Plate Recognition](#) and [Under Vehicle Inspections](#) systems to their product portfolio, Concentric Security broadens their perimeter security capabilities to include automated vehicle identification and inspection operations to the critical access security market place.

"This was a natural fit and we are excited about the partnership and growth potential for both companies", says Paul Bazzano, Perceptics' VP of Sales and Marketing. "With Perceptics' focus on selling through channel partners and Concentric Security's commitment to offer top shelf security systems, both companies are successfully aligned for market growth".

"Perceptics and [Concentric Security](#) are committed to providing best in class products", says David Wachs, President. "Our partnership with [Perceptics](#) allows Concentric Security the opportunity to deliver a more comprehensive perimeter security solution to meet our customers' unique challenges."

[Concentric Security](#) and [Perceptics](#) will jointly pursue opportunities in Perimeter Security and Critical Access Control markets.

**About Perceptics:**

For over 30-years, Perceptics [License Plate Readers](#) have been accurately reading plates and state identification on all plate types, any time, day or night. Their [LPR](#), [DOT Number Readers](#) and [Under Vehicle Inspection](#) systems have been deployed in thousands of lanes worldwide, including the United States, Canada, Mexico, United Arab Emirates, Saudi Arabia, Malaysia, and Singapore.

**About Concentric Security, LLC:**

**Concentric Security** is one of the foremost turn-key solutions providers in perimeter security. We have a reputation for our innovative approach to solving unique security challenges. Our branded solutions ensure that our customers are confident in their ability to realize their performance-based security objectives. The knowledge, integrity, execution and passion for service that our TEAM delivers are beyond compare. For more information on **Concentric Security**, visit <http://www.concentricsecurity.com>

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